

CARMLS, Inc.

Monthly Statistical Information

January, 2018

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Sales Closed by County for January 2018.....pg 2

Sales Closed by County for Year To Date 2018pg 4

**CARMLS Real Estate Information
Sales Closed by Area for Jan 2018**

| Single Family Residential | | | | | | | | | | |
|----------------------------------|-------------------|---------------|-------------------------|---------------------|-----------------------|----------------------|-----------------------|--------------------|---------------|----------------|
| Year & County | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
| Clark | | | | | | | | | | |
| 2016 | Jan | 1 | \$30,000 | 1188 | \$30,000 | \$25 | \$30,000 | \$25 | 100% | 973 |
| 2017 | Jan | 5 | \$117,000 | 2005 | \$122,977 | \$64 | \$115,480 | \$60 | 94% | 338 |
| 2018 | Jan | 4 | \$106,550 | 2837 | \$140,310 | \$57 | \$126,975 | \$53 | 90% | 108 |
| Clay | | | | | | | | | | |
| 2016 | Jan | 1 | \$12,000 | 806 | \$13,000 | \$16 | \$12,000 | \$15 | 92% | 35 |
| 2017 | Jan | 1 | \$52,000 | 1185 | \$54,900 | \$46 | \$52,000 | \$44 | 95% | 517 |
| 2018 | Jan | 1 | \$78,500 | 1275 | \$86,500 | \$68 | \$78,500 | \$61 | 91% | 84 |
| Cleburne | | | | | | | | | | |
| 2016 | Jan | 18 | \$115,000 | 1703 | \$158,555 | \$94 | 141,461 | \$85 | 89% | 183 |
| 2017 | Jan | 21 | \$81,566 | 1524 | \$175,714 | \$106 | 163,794 | \$99 | 93% | 90 |
| 2018 | Jan | 21 | \$195,000 | 2085 | \$234,099 | \$110 | 217,690 | \$102 | 93% | 160 |
| Conway | | | | | | | | | | |
| 2016 | Jan | 8 | \$98,500 | 1787 | \$120,275 | \$65 | \$119,000 | \$64 | 99% | 185 |
| 2017 | Jan | 15 | \$65,000 | 1504 | \$88,246 | \$57 | \$84,953 | \$54 | 96% | 126 |
| 2018 | Jan | 4 | \$140,450 | 1866 | \$141,650 | \$79 | \$133,350 | \$75 | 94% | 177 |
| Faulkner | | | | | | | | | | |
| 2016 | Jan | 104 | \$145,000 | 1906 | \$165,041 | \$83 | \$160,249 | \$82 | 97% | 81 |
| 2017 | Jan | 88 | \$143,250 | 1927 | \$176,949 | \$90 | \$171,231 | \$87 | 97% | 88 |
| 2018 | Jan | 88 | \$162,450 | 1798 | \$173,550 | \$94 | \$166,524 | \$91 | 96% | 47 |
| Fulton | | | | | | | | | | |
| 2016 | Jan | 1 | \$240,000 | 2502 | \$259,900 | \$104 | \$240,000 | \$96 | 92% | 122 |
| 2017 | Jan | 5 | \$37,000 | 1343 | \$66,540 | \$48 | \$64,460 | \$47 | 97% | 149 |
| 2018 | Jan | 2 | \$44,200 | 1853 | \$169,392 | \$90 | \$161,979 | \$86 | 96% | 95 |
| Garland | | | | | | | | | | |
| 2016 | Jan | 64 | \$128,000 | 2011 | \$160,917 | \$76 | \$152,884 | \$72 | 95% | 159 |
| 2017 | Jan | 84 | \$130,500 | 1966 | \$175,068 | \$84 | \$167,072 | \$80 | 95% | 132 |
| 2018 | Jan | 91 | \$150,000 | 1853 | \$169,392 | \$90 | \$161,979 | \$86 | 96% | 127 |
| Grant | | | | | | | | | | |
| 2016 | Jan | 9 | \$116,000 | 1416 | \$99,066 | \$69 | \$97,622 | \$68 | 99% | 60 |
| 2017 | Jan | 10 | \$90,670 | 1468 | \$92,116 | \$62 | \$90,670 | \$61 | 98% | 67 |
| 2018 | Jan | 12 | \$160,450 | 1930 | \$170,958 | \$89 | \$166,641 | \$87 | 97% | 82 |
| Greene | | | | | | | | | | |
| 2016 | Jan | 28 | \$107,500 | 1743 | \$119,183 | \$65 | \$114,494 | \$62 | 96% | 82 |
| 2017 | Jan | 32 | \$118,950 | 1737 | \$127,362 | \$73 | \$122,665 | \$70 | 96% | 48 |
| 2018 | Jan | 35 | \$104,900 | 1705 | \$110,877 | \$64 | \$106,607 | \$62 | 96% | 67 |
| Hot Spring | | | | | | | | | | |
| 2016 | Jan | 6 | \$57,000 | 1550 | \$82,250 | \$49 | \$78,283 | \$46 | 95% | 119 |
| 2017 | Jan | 11 | \$51,000 | 1391 | \$76,071 | \$55 | \$69,954 | \$50 | 92% | 132 |
| 2018 | Jan | 11 | \$50,000 | 1403 | \$82,372 | \$68 | \$75,548 | \$63 | 92% | 114 |

| Year & County | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|---|------------|--------|------------------|--------------|----------------|---------------|----------------|-------------|--------|---------|
| Izard | | | | | | | | | | |
| 2016 | Jan | 1 | \$85,900 | 1683 | \$85,900 | \$51 | \$85,000 | \$51 | 99% | 167 |
| 2017 | Jan | 9 | \$60,000 | 1289 | \$93,266 | \$79 | \$83,000 | \$71 | 89% | 154 |
| 2018 | Jan | 11 | \$30,000 | 1273 | \$72,318 | \$64 | \$67,436 | \$59 | 93% | 77 |
| Jefferson | | | | | | | | | | |
| 2016 | Jan | 33 | \$85,000 | 1959 | \$90,731 | \$46 | \$85,733 | \$43 | 94% | 78 |
| 2017 | Jan | 15 | \$80,000 | 1708 | \$96,469 | \$54 | \$91,180 | \$51 | 95% | 114 |
| 2018 | Jan | 29 | \$58,000 | 1732 | \$86,815 | \$45 | \$83,196 | \$43 | 96% | 85 |
| Lonoke | | | | | | | | | | |
| 2016 | Jan | 63 | \$132,000 | 1841 | \$137,053 | \$76 | \$133,280 | \$74 | 97% | 98 |
| 2017 | Jan | 67 | \$133,000 | 1808 | \$157,641 | \$86 | \$152,555 | \$83 | 97% | 53 |
| 2018 | Jan | 73 | \$139,900 | 1784 | \$147,329 | \$81 | \$143,858 | \$79 | 98% | 58 |
| Perry | | | | | | | | | | |
| 2016 | Jan | 4 | \$30,000 | 1275 | \$33,950 | \$27 | \$30,000 | \$16 | 88% | 116 |
| 2017 | Jan | 2 | \$101,595 | 1467 | \$102,545 | \$70 | \$101,565 | \$69 | 99% | 200 |
| 2018 | Jan | 3 | \$73,000 | 1369 | \$93,266 | \$76 | \$83,666 | \$68 | 90% | 110 |
| Polk | | | | | | | | | | |
| 2016 | Jan | 11 | \$80,500 | 1770 | \$124,799 | \$69 | \$119,681 | \$66 | 96% | 214 |
| 2017 | Jan | 14 | \$81,000 | 1454 | \$106,614 | \$74 | \$100,128 | \$69 | 94% | 221 |
| 2018 | Jan | 18 | \$138,500 | 1848 | \$157,998 | \$103 | \$149,630 | \$98 | 95% | 150 |
| Pulaski | | | | | | | | | | |
| 2016 | Jan | 321 | \$145,500 | 1885 | \$179,117 | \$88 | \$173,444 | \$84 | 97% | 87 |
| 2017 | Jan | 173 | \$153,000 | 2015 | \$197,757 | \$91 | \$189,082 | \$87 | 96% | 82 |
| 2018 | Jan | 309 | \$149,900 | 1940 | \$190,462 | \$91 | \$184,903 | \$88 | 97% | 74 |
| Saline | | | | | | | | | | |
| 2016 | Jan | 105 | \$137,000 | 1825 | \$157,054 | \$84 | \$152,580 | \$82 | 97% | 75 |
| 2017 | Jan | 92 | \$174,950 | 2033 | \$196,395 | \$92 | \$190,462 | \$89 | 97% | 83 |
| 2018 | Jan | 100 | \$160,147 | 2029 | \$193,908 | \$93 | \$189,086 | \$91 | 98% | 54 |
| Sharp | | | | | | | | | | |
| 2016 | Jan | 8 | \$38,750 | 1232 | \$51,050 | \$42 | \$48,281 | \$40 | 95% | 76 |
| 2017 | Jan | 19 | \$59,900 | 1494 | \$85,452 | \$54 | \$75,713 | \$48 | 89% | 220 |
| 2018 | Jan | 17 | \$75,000 | 1755 | \$124,723 | \$70 | \$115,785 | \$65 | 93% | 217 |
| Van Buren | | | | | | | | | | |
| 2016 | Jan | 12 | \$104,000 | 1600 | \$110,016 | \$65 | \$104,020 | \$60 | 95% | 103 |
| 2017 | Jan | 20 | \$53,950 | 1623 | \$115,686 | \$59 | \$107,731 | \$55 | 93% | 222 |
| 2018 | Jan | 13 | \$102,000 | 1636 | \$102,203 | \$63 | \$94,638 | \$59 | 93% | 155 |
| White | | | | | | | | | | |
| 2016 | Jan | 31 | \$106,258 | 1740 | \$111,842 | \$64 | \$106,258 | \$61 | 95% | 120 |
| 2017 | Jan | 41 | \$96,000 | 1777 | \$118,185 | \$65 | \$113,140 | \$62 | 96% | 79 |
| 2018 | Jan | 49 | \$119,900 | 1776 | \$130,160 | \$71 | \$124,364 | \$68 | 96% | 81 |
| Area 163 Hot Springs Village - Fountain Lake School District | | | | | | | | | | |
| 2016 | Jan | 9 | \$227,500 | 2637 | \$247,711 | \$93 | \$240,322 | \$91 | 97% | 111 |
| 2017 | Jan | 23 | \$183,400 | 2269 | \$214,998 | \$90 | \$203,052 | \$86 | 94% | 181 |
| 2018 | Jan | 20 | \$232,500 | 2465 | \$251,327 | \$103 | \$240,762 | \$99 | 96% | 58 |
| Area 164 Hot Springs Village - Jessieville School District | | | | | | | | | | |
| 2016 | Jan | 11 | \$145,000 | 1955 | \$138,936 | \$67 | \$133,340 | \$64 | 96% | 132 |
| 2017 | Jan | 21 | \$92,500 | 1771 | \$121,200 | \$65 | \$114,690 | \$62 | 95% | 105 |
| 2018 | Jan | 17 | \$155,000 | 1899 | \$163,258 | \$87 | \$156,697 | \$83 | 96% | 59 |

**CARMLS Real Estate Information
Sales Closed by Area for YTD 2018**

Single Family Residential

| Year & County | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|--------------------------|-------------------|---------------|-------------------------|---------------------|-----------------------|----------------------|-----------------------|--------------------|---------------|----------------|
| Clark | | | | | | | | | | |
| 2016 | YTD | 1 | \$30,000 | 1188 | \$30,000 | \$25 | \$30,000 | \$25 | 100% | 973 |
| 2017 | YTD | 5 | \$117,000 | 2005 | \$122,977 | \$64 | \$115,480 | \$60 | 94% | 338 |
| 2018 | YTD | 4 | \$106,550 | 2837 | \$140,310 | \$57 | \$126,975 | \$53 | 90% | 108 |
| Clay | | | | | | | | | | |
| 2016 | YTD | 1 | \$12,000 | 806 | \$13,000 | \$16 | \$12,000 | \$15 | 92% | 35 |
| 2017 | YTD | 1 | \$52,000 | 1185 | \$54,900 | \$46 | \$52,000 | \$44 | 95% | 517 |
| 2018 | YTD | 1 | \$78,500 | 1275 | \$86,500 | \$68 | \$78,500 | \$61 | 91% | 84 |
| Cleburne | | | | | | | | | | |
| 2016 | YTD | 18 | \$115,000 | 1703 | \$158,555 | \$94 | 141,461 | \$85 | 89% | 183 |
| 2017 | YTD | 21 | \$81,566 | 1524 | \$175,714 | \$106 | 163,794 | \$99 | 93% | 90 |
| 2018 | YTD | 21 | \$195,000 | 2085 | \$234,099 | \$110 | 217,690 | \$102 | 93% | 160 |
| Conway | | | | | | | | | | |
| 2016 | YTD | 8 | \$98,500 | 1787 | \$120,275 | \$65 | \$119,000 | \$64 | 99% | 185 |
| 2017 | YTD | 15 | \$65,000 | 1504 | \$88,246 | \$57 | \$84,953 | \$54 | 96% | 126 |
| 2018 | YTD | 4 | \$140,450 | 1866 | \$141,650 | \$79 | \$133,350 | \$75 | 94% | 177 |
| Faulkner | | | | | | | | | | |
| 2016 | YTD | 104 | \$145,000 | 1906 | \$165,041 | \$83 | \$160,249 | \$82 | 97% | 81 |
| 2017 | YTD | 88 | \$143,250 | 1927 | \$176,949 | \$90 | \$171,231 | \$87 | 97% | 88 |
| 2018 | YTD | 88 | \$162,450 | 1798 | \$173,550 | \$94 | \$166,524 | \$91 | 96% | 47 |
| Fulton | | | | | | | | | | |
| 2016 | YTD | 1 | \$240,000 | 2502 | \$259,900 | \$104 | \$240,000 | \$96 | 92% | 122 |
| 2017 | YTD | 5 | \$37,000 | 1343 | \$66,540 | \$48 | \$64,460 | \$47 | 97% | 149 |
| 2018 | YTD | 2 | \$44,200 | 1853 | \$169,392 | \$90 | \$161,979 | \$86 | 96% | 95 |
| Garland | | | | | | | | | | |
| 2016 | YTD | 64 | \$128,000 | 2011 | \$160,917 | \$76 | \$152,884 | \$72 | 95% | 159 |
| 2017 | YTD | 84 | \$130,500 | 1966 | \$175,068 | \$84 | \$167,072 | \$80 | 95% | 132 |
| 2018 | YTD | 91 | \$150,000 | 1853 | \$169,392 | \$90 | \$161,979 | \$86 | 96% | 127 |
| Grant | | | | | | | | | | |
| 2016 | YTD | 9 | \$116,000 | 1416 | \$99,066 | \$69 | \$97,622 | \$68 | 99% | 60 |
| 2017 | YTD | 10 | \$90,670 | 1468 | \$92,116 | \$62 | \$90,670 | \$61 | 98% | 67 |
| 2018 | YTD | 12 | \$160,450 | 1930 | \$170,958 | \$89 | \$166,641 | \$87 | 97% | 82 |
| Greene | | | | | | | | | | |
| 2016 | YTD | 28 | \$107,500 | 1743 | \$119,183 | \$65 | \$114,494 | \$62 | 96% | 82 |
| 2017 | YTD | 32 | \$118,950 | 1737 | \$127,362 | \$73 | \$122,665 | \$70 | 96% | 48 |
| 2018 | YTD | 35 | \$104,900 | 1705 | \$110,877 | \$64 | \$106,607 | \$62 | 96% | 67 |
| Year & County | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
| Hot Spring | | | | | | | | | | |
| 2016 | YTD | 6 | \$57,000 | 1550 | \$82,250 | \$49 | \$78,283 | \$46 | 95% | 119 |
| 2017 | YTD | 11 | \$51,000 | 1391 | \$76,071 | \$55 | \$69,954 | \$50 | 92% | 132 |
| 2018 | YTD | 11 | \$50,000 | 1403 | \$82,372 | \$68 | \$75,548 | \$63 | 92% | 114 |
| Izard | | | | | | | | | | |
| 2016 | YTD | 1 | \$85,900 | 1683 | \$85,900 | \$51 | \$85,000 | \$51 | 99% | 167 |
| 2017 | YTD | 9 | \$60,000 | 1289 | \$93,266 | \$79 | \$83,000 | \$71 | 89% | 154 |
| 2018 | YTD | 11 | \$30,000 | 1273 | \$72,318 | \$64 | \$67,436 | \$59 | 93% | 77 |

| | | | | | | | | | | |
|------------------|-----|-----|-----------|------|-----------|-------|-----------|------|-----|-----|
| Jefferson | | | | | | | | | | |
| 2016 | YTD | 33 | \$85,000 | 1959 | \$90,731 | \$46 | \$85,733 | \$43 | 94% | 78 |
| 2017 | YTD | 15 | \$80,000 | 1708 | \$96,469 | \$54 | \$91,180 | \$51 | 95% | 114 |
| 2018 | YTD | 29 | \$58,000 | 1732 | \$86,815 | \$45 | \$83,196 | \$43 | 96% | 85 |
| Lonoke | | | | | | | | | | |
| 2016 | YTD | 63 | \$132,000 | 1841 | \$137,053 | \$76 | \$133,280 | \$74 | 97% | 98 |
| 2017 | YTD | 67 | \$133,000 | 1808 | \$157,641 | \$86 | \$152,555 | \$83 | 97% | 53 |
| 2018 | YTD | 73 | \$139,900 | 1784 | \$147,329 | \$81 | \$143,858 | \$79 | 98% | 58 |
| Perry | | | | | | | | | | |
| 2016 | YTD | 4 | \$30,000 | 1275 | \$33,950 | \$27 | \$30,000 | \$16 | 88% | 116 |
| 2017 | YTD | 2 | \$101,595 | 1467 | \$102,545 | \$70 | \$101,565 | \$69 | 99% | 200 |
| 2018 | YTD | 3 | \$73,000 | 1369 | \$93,266 | \$76 | \$83,666 | \$68 | 90% | 110 |
| Polk | | | | | | | | | | |
| 2016 | YTD | 11 | \$80,500 | 1770 | \$124,799 | \$69 | \$119,681 | \$66 | 96% | 214 |
| 2017 | YTD | 14 | \$81,000 | 1454 | \$106,614 | \$74 | \$100,128 | \$69 | 94% | 221 |
| 2018 | YTD | 18 | \$138,500 | 1848 | \$157,998 | \$103 | \$149,630 | \$98 | 95% | 150 |
| Pulaski | | | | | | | | | | |
| 2016 | YTD | 321 | \$145,500 | 1885 | \$179,117 | \$88 | \$173,444 | \$84 | 97% | 87 |
| 2017 | YTD | 173 | \$153,000 | 2015 | \$197,757 | \$91 | \$189,082 | \$87 | 96% | 82 |
| 2018 | YTD | 309 | \$149,900 | 1940 | \$190,462 | \$91 | \$184,903 | \$88 | 97% | 74 |
| Saline | | | | | | | | | | |
| 2016 | YTD | 105 | \$137,000 | 1825 | \$157,054 | \$84 | \$152,580 | \$82 | 97% | 75 |
| 2017 | YTD | 92 | \$174,950 | 2033 | \$196,395 | \$92 | \$190,462 | \$89 | 97% | 83 |
| 2018 | YTD | 100 | \$160,147 | 2029 | \$193,908 | \$93 | \$189,086 | \$91 | 98% | 54 |
| Sharp | | | | | | | | | | |
| 2016 | YTD | 8 | \$38,750 | 1232 | \$51,050 | \$42 | \$48,281 | \$40 | 95% | 76 |
| 2017 | YTD | 19 | \$59,900 | 1494 | \$85,452 | \$54 | \$75,713 | \$48 | 89% | 220 |
| 2018 | YTD | 17 | \$75,000 | 1755 | \$124,723 | \$70 | \$115,785 | \$65 | 93% | 217 |
| Van Buren | | | | | | | | | | |
| 2016 | YTD | 12 | \$104,000 | 1600 | \$110,016 | \$65 | \$104,020 | \$60 | 95% | 103 |
| 2017 | YTD | 20 | \$53,950 | 1623 | \$115,686 | \$59 | \$107,731 | \$55 | 93% | 222 |
| 2018 | YTD | 13 | \$102,000 | 1636 | \$102,203 | \$63 | \$94,638 | \$59 | 93% | 155 |
| White | | | | | | | | | | |
| 2016 | YTD | 31 | \$106,258 | 1740 | \$111,842 | \$64 | \$106,258 | \$61 | 95% | 120 |
| 2017 | YTD | 41 | \$96,000 | 1777 | \$118,185 | \$65 | \$113,140 | \$62 | 96% | 79 |
| 2018 | YTD | 49 | \$119,900 | 1776 | \$130,160 | \$71 | \$124,364 | \$68 | 96% | 81 |

| Year & Area | Time Range | # Sold | Median Sold \$\$ | Avg Sold Price | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|-----------------|------------|--------|--|----------------|----------------|---------------|----------------|-------------|--------|---------|
| Area 163 | | | Hot Springs Village - Fountain Lake School District | | | | | | | |
| 2016 | YTD | 9 | \$227,500 | 2637 | \$247,711 | \$93 | \$240,322 | \$91 | 97% | 111 |
| 2017 | YTD | 23 | \$183,400 | 2269 | \$214,998 | \$90 | \$203,052 | \$86 | 94% | 181 |
| 2018 | YTD | 20 | \$232,500 | 2465 | \$251,327 | \$103 | \$240,762 | \$99 | 96% | 58 |
| Area 164 | | | Hot Springs Village - Jessieville School District | | | | | | | |
| 2016 | YTD | 11 | \$145,000 | 1955 | \$138,936 | \$67 | \$133,340 | \$64 | 96% | 132 |
| 2017 | YTD | 21 | \$92,500 | 1771 | \$121,200 | \$65 | \$114,690 | \$62 | 95% | 105 |
| 2018 | YTD | 17 | \$155,000 | 1899 | \$163,258 | \$87 | \$156,697 | \$83 | 96% | 59 |